

## Message Text

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53

ACTION OPIC-12

INFO OCT-01 AF-10 ISO-00 EB-11 AID-20 L-03 /057 W

----- 064140

R 181231Z JUN 74

FM AMEMBASSY LUSAKA

TO SECSTATE WASHDC 325

LIMITED OFFICIAL USE LUSAKA 1246

E.O. 11652: N/A

TAGS: EFIN

SUBJ: TAW

REF: STATE 129144

1. SAVAGE STATEMENT TO GM MAY HAVE ITS ORIGINS IN VERY  
OFF-HAND, UNCERTAIN REPLY MADE BY PRIME MINISTER TO  
AMBASSADOR'S QUESTION IN JUNE 13 PHONE CONVERSATION.  
DID GRZ INTEND TO BUY ONLY THOSE TRUCKS IN ZAMBIA, OR  
ALL TRUCKS COVERED BY CONTRACT? CHONA REPLIED ALONG  
LINES OF, "MAYBE, WE'LL SEE, IT'S POSSIBLE, IT ALL DEPENDS."

2. IN RELAYING REMARKS OF "VERY HIGH GRZ OFFICIAL" TO  
WOOD (REFTEL), AMBASSADOR MADE PASSING REFERENCE TO THIS  
POSSIBILITY BUT WITHOUT GIVING IT SERIOUS CONSIDERATION  
BECAUSE OF CONTEXT IN WHICH REMARK MADE (NOTE LACK OF  
MENTION IN REFTEL OR POUCHED MEMCON).

3. FOR TAW TO ATTACH MORE IMPORTANCE TO THIS CHANCE  
SECOND-HAND REMARK OF UNIDENTIFIED GRZ OFFICIAL WITH  
EMBASSY LUSAKA THAN TO STRICT NEGOTIATING TERMS  
OUTLINED BY SOLICITOR GENERAL IN HER INVITATIONAL LETTER  
TO WOOD AND IN THEIR SUBSEQUENT JUNE 14 MEETING WOULD,  
WE BELIEVE, BE SERIOUS MISTAKE AND MISREPRESENTATION  
OF GRZ POSITION AT THIS STAGE. SUGGEST WOOD AND SAVAGE  
BE ENCOURAGED TO REPRESENT TO US CREDITORS AND SUPPLIERS  
ZAMBIAN POSITION AND INTENTIONS ONLY AS DIRECTLY CONVEYED  
TO TAW BY OFFICIAL GRZ NEGOTIATOR. OTHERWISE, THEY MAY

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BE DESSEMINATING MORE OPTIMISM THAN WARRANTED BY

CIRCUMSTANCES.

4. THIS BELIEF CONFIRMED BY AMBASSADOR'S JUNE 18  
CONVERSATION WITH SOLICITOR GENERAL WHO SAID HER PRESENT  
NEGOTIATING INSTRUCTIONS COVER ONLY THOSE 62 TRACTORS  
AND TRAILERS IN LUSAKA. AS REGARDS ENTIRE 330 GM TRUCKS  
AND 100 FRUEHAUF TRAILERS, SHE DID NOT RPT NOT KNOW  
AND WOULD HAVE TO SEEK FURTHER INSTRUCTIONS. AMBASSADOR  
DISCOURAGED HER FROM TAKING THIS INITIATIVE, SAYING  
USG DID NOT RPT NOT WISH TO INTERJECT ITSELF IN  
PRIVATE NEGOTIATION, ONLY TO CLARIFY STATUS AT THIS TIME.  
WILKOWSKI

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NNN

## Message Attributes

**Automatic Decaptoning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** TRUCKS, FOREIGN INVESTMENTS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 18 JUN 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** WorrelSW  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1974LUSAKA01246  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D740158-0699  
**From:** LUSAKA  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1974/newtext/t19740636/aaaabetk.tel  
**Line Count:** 73  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION OPIC  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** STATE 129144  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** WorrelSW  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 04 SEP 2002  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <04 SEP 2002 by WorrelSW>; APPROVED <11 MAR 2003 by WorrelSW>  
**Review Markings:**

Declassified/Released  
US Department of State  
EO Systematic Review  
30 JUN 2005

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** TAW  
**TAGS:** EFIN, ETRN, ZA, US, TAW  
**To:** STATE  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005